



# HILLSDALE TERMINAL

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## 2025 Pricing Updates 04/01/2025

News regarding tariffs has gathered significant uncertainty in economic impact. Hillsdale Terminal, a United States manufacturing company, feels these uncertainties as well since many of the complimentary item codes offered to our customers are not sourced in the United States. We will continue to monitor these impacts and will be administering a price increase reflective of our increased costs as they're passed along to us.

Current pricing is being analyzed, and new price sheets will be made available to customers within the next 60 days that will include country of origins and component sourcing origins for justification on price adjustments.

Effective June 9th, we're implementing the standardization of our packaging process. As Hillsdale Terminal has grown, we've had to differentiate our manufacturing processes from our packaging process. These two processes will still be held under one roof but will operate as their own profit and loss entities. Details on this standardization are below.

- There will be no additional cost to obtain products with Hillsdale Terminals label in our standard package sizes of 1,000's and 100's.
- There will be a 10-cent charge added per label added to label products with a customer specific label in our standard package sizes of 1,000's and 100's.
- There will be a 20-cent charge added per bag to repackage products into quantities other than our standard package sizes of 1,000 and 100.
- There will be a 30-cent charge added per bag to repackage products into quantities other than our standard package sizes of 1,000 or 100 AND label said package with a customer specific label.

Thank you,

*Kurtis Condon*

Kurtis Condon, President